



# Customer Profile

## 'Necessity Is The Mother of Invention'

Island Food Stores is a unique part of FuelLogix's history. When Brian Webber signed on as the Vice President of Finance, they were looking to replace their DOS-based system. "We needed a system to better address the modern demands of data gathering."

Based on a previous relationship, Island Food Stores worked with FuelLogix in the development of Agility and iFlex software. Their assistance helped create the convenience store industry's newest, high-energy software company; providing retailers with more efficient and productive tools to manage company operations.



### Conversion of Data

Brian recalls, "FuelLogix worked with us to design the processes for converting and migrating data. We were the first company they worked with in the development of the conversion and migration process."

"From the very beginning, FuelLogix took the lead and the conversion process was transparent to our operations, which not only included the data, but

the data setup. Island Food Stores was the beta site for the migration and conversion processes that new companies implementing Agility and iFlex now utilize. "

*"The design and productivity of Agility saved us from having to hire another store auditing clerk."*

### Productivity Enhancements

"The Agility summary invoice screen has greatly improved the productivity of our store auditing. We currently have one auditor handling all our daily store reports. All the exception data is listed on one screen and quickly highlights areas needing more investigation."

Webber added, "This reduced the amount of time previously needed to open individual invoices and find the exceptions. The design and productivity of Agility saved us from having to hire an additional store auditor."

### Accuracy Through Integration and Automation

Another area Island Food Stores saw improvement was in data accuracy. "Previously, we manually entered data into the financial system. Our accounting exports are now integrated, which streamlined and automated the process and improved the accuracy of the data. We have the added advantage of closing the month-end process much faster."



### *Rolling Agility Out To The Stores*

"We're in the process of rolling Agility out to the stores. With the divesting of some of our sites, we've been focused on other opportunities, but are now anticipating the expansion of the company's automation to each of our locations."

"We're looking forward to the field personnel having real time access to data. We believe Agility and iFlex will greatly enhance our store operations and improve bottom line performance."



### *About Brian Webber*

Brian is the Vice President of Finance. He has served Island Food Stores for 5 years and is instrumental in the continued implementation and rollout of Agility and iFlex.

## About Island Food Stores

*Island Food Stores* is located in Jacksonville, Florida. Founded in 1988, they grew to 52 stores before divesting and streamlining to their current total of 12 stores. Island Food Stores proudly brands Sunoco, BP, and Shell.

